



MNO CONSULTING SERVICES, LLC
Company Overview & Contract Categories
UEI Code: XDSHEJ357M57
CAGE Code: 9LKR7

MNO Consulting Services, LLC (MNO) is a **(pending)** Small Business Administration (SBA) Certified 8(a), HUBZone, a Native American, Woman-Owned (NAWOSB), and a Commonwealth of Virginia Certified Disadvantaged Business Enterprise (DBE). MNO's executives bring decades of combined experience successfully providing and managing a broad range of professional support services and solutions for the U.S. Government (DoD & Federal) and Intelligence Community (IC) customers. Additionally, MNO holds a Top-Secret Facility Clearance (TS FCL).

Functional Areas

Information Technology Services (ITS)

- Network Engineering & Administration
- Database Development & Administration
- Help Desk & CRM Support
- IT Asset Management Solutions
- Telecommunications
- Technology Deployment
- Cybersecurity
- Support Services

Engineering and Technical Services (ETS)

- Systems Engineering & Integration
- Configuration Management (CM)
- Technology Planning & Insertion

Intelligence Community Support Services (ICSS) *

- Systems Engineering & Integration
- Configuration Management (CM)
- Technology Planning & Insertion

***CONUS & Forward Deployed**

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Administrative Support Services (ADMSS)

- Clerical & Administrative Support
- Meeting & Conference Support
- Data Entry, Extraction & Analysis

Research and Development in the Social Sciences

- Demographic research and development services
- Population Assessments
- Conflict Area Assessments

Education Program Administration (EPA)

- Education program administration
- Education statistics centers

Primary North American Industry Classification System Codes

518210 – Data Processing, Hosting & Related Services
 541512 – Computer Systems Design Services
 541513 – Computer Facilities Management Services
 541519 – Other Computer Related Services
 423430 – Computer/ Peripherals/ Software Merchant Wholesalers
 6111-13 K-12, Universities, and Professional Schools

541611 – Administrative Management & General Management
 541618 – Other Management Consulting Services
 561110 – Office Administrative Services
 561990 – All Other Support Services
 517919 – All Other Telecommunications
 923110- Administration of Education Programs



Available Contract Vehicles

MNO is a NAWOSB JV member of Trinity Global Consulting, LLC (TGC) and SBA Mentor to MNO. TGC is a Small Business Administration (SBA) Certified 8(a), HUBZone, a Department of Veterans Affairs, Center for Verification and Evaluation (CVE), Verified Service-Disabled Veteran-Owned Small Business (SDVOSB), and a Commonwealth of Virginia Certified Disadvantaged Business Enterprise (DBE). TGC's brings decades of combined experience successfully providing and managing a broad range of professional support services and solutions for the U.S. Government (DoD & Federal) and Intelligence Community (IC) customers. Additionally, TGC holds a Top-Secret Facility Clearance (TS FCL).

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Differentiators

Our professional personnel bring a unique blend of projects and task management experience, as well as technical expertise in supporting both classified and unclassified government programs. MNO understands the need for continuous and productive communication with the customers. Rigorous oversight and control of all aspects of performance, cost, and schedules, coupled with an effective recruitment and staffing plan. Our approach ensures successful implementation, performance, and completion of all contract requirements.

MNO takes immense pride in being a customer-focused, financially sound, small business that acts with speed and agility. We provide our customers with proven capabilities and best practices: exceptional value, management agility, superior technical performance, and an industry-wide reputation for meeting requirements and surpassing customers' expectations.

(pending) SBA Certified 8(a) & HUBZone | Certified Virginia DBE (D321)

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mnoconsultingllc.com



Federal Small Business Specialty

Current and Past Performance References

MNO Consulting Services is a new company, but our strategic partner, TGC, has a tremendous amount of contracting experience. As our Mentor and preferred partner, they provide past performance in the following areas:

1) National Guard Bureau – Equipment Requirement System (ERS), 8(a) Contract (2022 – Present)

WORK DESCRIPTION: Trinity Global Consulting, LLC provides personnel, equipment, tools, materials, supervision, and quality control necessary, to perform Equipment Requirement System Support/A4 Logistics Services. Serving as Army National Guard (ARNG) ERS Subject Matter Expert (SME) responsible for capturing the warfighter’s identification and coordination of ARNG Support Equipment Transformation (SET) equipment requirements and the submission of the warfighter’s prioritization of ARNG SET equipment requirements once approved by the Chief Weapon Systems Support Section to the United States Air Force Materiel Command (AFMC) Air Logistics Centers, and any subsequent submittal adjustments. We provide integral expertise to management in the maintenance, execution, and funding in support of ERS as the program manager under direction and approval of Chief Weapon Systems Support Section. Serve as ARNG ERS POC between Functional Area Managers and Command Equipment Managers. Provide assistance and guidance to over 90-unit Equipment Accountability Office Managers and 250 geographically separated units.

2) Military Sealift Command Technical Library Services (2021–Present)

Work Description: As the 8(a) Managing Member of the Trinity-NextStep JV, TGC manages the existing Military Sealift Command (MSC) Engineering Technical Library Services (TLS) contract. Our Team provides administrative and technical support for the engineering library including the MSC Virtual Technical Library System (VTL). The VTL manages technical manuals, drawings, and other technical references for all MSC vessels. We support the contract requirements with a ten (10) person team: one (1) Librarian Supervisor, one (1) Sr. Library Technician, one (1) Library Technician, three (3) General Clerk IIIs, one (1) General Clerk II, one (1) IT Specialist, and two (2) Engineering CAD Designers.

Contract Requirements include:

- Day-to-Day Operation of the Technical Library Performance
- Regulatory Document Retrieval and SAMM VTL Upload
- Digitizing Documentation
- Creating and Updating Engineering Drawings



- Shipboard Automated Maintenance Management (SAMM) VTL Support
- Inventorying, Scanning, and Cataloging Technical Documents

3) United States Army Reserve Command (USARC) General Fund Enterprise Business System (GFEBs) Integration & Tier II Helpdesk Support (2021 – Present)

WORK DESCRIPTION: As the 8(a) Managing Member of the Trinity-NextStep JV, TGC provides all personnel, equipment, supplies, facilities, transportation, tools, materials, supervision, and other items and non-personal services necessary to perform USAR GFEBs Tier II Helpdesk operations. The scope of the USAR GFEBs Integration and Tier II Helpdesk is to provide training, issue resolution, and decision support for USAR GFEBs users. Operations of the Helpdesk are not limited only to the Office of the Chief, Army Reserve (OCAR), but are available to all units within the USAR, including the 7th Mission Support Command and the 9th Mission Support Command. The performance objective of this contract is to deliver day-to-day support to all USAR GFEBs end-users and organizations with issues related to GFEBs functionality, by establishing a USAR GFEBs Tier II Helpdesk, providing trouble ticket resolutions and root cause analyses, to determine the best course of action for resolving GFEBs application issues. Services include trouble ticket resolutions, end-user training, and root cause analyses to help determine the best course of action to be taken in resolving GFEBs related issues for end-users. The USAR GFEBs Tier II Helpdesk also provides audit readiness support, decision support, functional support and relevant financial information to stakeholders at various levels, assisting with end-user GFEBs accounts, generating reports, and communicating with various DA, USAR, and DOD agencies.

4) U.S. Army National Guard – 8(a) Direct Award Contracts (September 2020 – Present)

WORK DESCRIPTION: For the Michigan Army National Guard (MIARNG) – Northern Strike (NS ‘21) TGC provides the following support services:

a. Exercise Scenario Services - W912JB-20-P-0030

Coordinate the overall development, scripting, rehearsal, communication, and implementation of the exercise scenario. Coordinate with participating units and Northern Strike Team lead planners to develop a robust enemy situation (focused on near-peer conventional forces, high value targets, enemy communication schedules / patterns, SPOT Reports (SPOTREPs), enemy ISR signatures, etc.). Advise the Scenario Lead Planner to coordinate planned scenario events and dynamic scenario changes to support exercise training objectives during exercise execution. Synchronize notional enemy situations with real-world training objectives. Prepare the Scenario Overview Briefings, MSEL Matrix, MSEL Overview briefing, MSEL scripted events, MSEL shell, and MSEL database for the exercise execution. Synchronize scenario execution for multiple exercise lanes and coordinate with Northern Strike Team sections to resolve MSEL management issues. Participate in the joint reception, staging, onward movement, and integration process by providing scenario update brief and providing operational environment information to the training units.

b. Logistics Plans and Operations Support– W912JB-20-P-0031

Advise Logistics Lead planner in developing Higher Command (HICOM) and Exercise Support (EXSUP) manning requirements. Advise 631st Headquarters, Headquarters Company,



c. Joint Fires (JFIRES) Integration Subject Matter Expert Support - W912JB-20-P-0032

Provide guidance to the scenario team with the overall development, scripting, rehearsal, communication, and implementation of the exercise scenario as it pertains to JFIRES integration and training objectives of the participating units. In conjunction with the lead planner, develops a robust enemy situation (focused on near-peer conventional forces, high value targets, enemy communication schedules / patterns, SPOTREPs, and enemy ISR signatures) as it pertains to Joint Fires requirements. Participate in joint reception, staging, onward movement, and integration (JRSOI) process by providing JFIRES update brief and operating environments information to the training units during foundation week through the first 96 hours of the exercise. Provide reports technical guidance and mentorship to multiple military draft organizations and possess skills in analyzing logistics requirements of units and developing solutions that are in compliance with organizational requirements. Draft and develop administrative products in accordance with deliverable schedule: Routine written reports, Fires specific Division and BDE level Annexes and Tabs, Situation Reports (SITREPs), and MSEL injects that enable and drive the exercise JFIRES training objectives. Advise the Fire Lead planner with fires driven scenario injects for joint/combined military exercises in accordance with military or Joint Service Branch documents, publications, or web-based products to meet participant's objectives. Additionally, ensure scheduling training land and ranges via the Range Management Facility Support Software (RFMSS) and Alpena Airspace Scheduler and Grayling AGR Scheduler is complete.

d. Air and Ground Integration Liaison Support – W912JB-20-P-0033

Assist participants by reviewing Desired Learning Objectives (DLO) in order to integrate with accredited Universal Joint Tasks List and Joint Mission Essential Tasks as they apply to Joint Forces Integration. Coordinate external support from other commands, military agencies, DoD and non-government agencies as required. Coordinate with the RTU's higher command in order to ensure the training plan meets current command directives. Attend overlapping JELC meetings in order to provide subject matter expertise and make changes to or develop products needed to deliver to, or coordinate with, rotational training units attending future NS rotations. Assist in capturing training lessons and highlights for inclusion in the JNTC After Action Report (AAR) and internal MING AAR. Coordinate with the Fires, Maneuver and Aviation Centers of Excellence to develop and refine desired training during future evolutions.

5) NGA Segment Engineering (NSE) (2020 – Present)

WORK DESCRIPTION: TGC currently provides Integration Engineers (Expert-Mid) responsible for leading the development of program and project integration solutions across the enterprise and determining integration/interface requirements for the Sensor Integration Office (TAS). Our staff provides Systems Engineering & Integration (SE&I) services that deliver mission capabilities to ensure NGA meets the GEOINT requirements of its Intelligence Community (IC), National System for Geospatial-Intelligence



(NSG), Allied System for Geospatial-Intelligence (ASG), and Department of Defense (DoD) customers. TAS is home to the Integration System Program Office (TASP) and the Sensor Integration Division

(TASS). TAS interfaces with the following Key Enterprise NGA positions: Chief Engineer, Chief Architect, Chief Data Officer; and Governance forums: Engineering Review Board (ERB) and Configuration Control Board (CCB).

The staff works with systems engineers, solutions architects and programmers to ensure applications and systems interoperate to deliver end-to-end mission solutions and maintain the integrity of the system-of-system enterprise.

Integration tasks include:

- *Provide a total systems perspective including a technical understanding of relationships, dependencies and requirements of hardware and software components.*
- *Plan, coordinate, and document solutions to total systems or subsystems using internally created and/or commercial off-the-shelf products.*
- *Analyze, design, test, and evaluate network systems such as Cloud Resident computing capabilities, satellite networks, local area networks (LANs), wide area networks (WANs), the Internet, intranets, and other data communications systems ranging from a connection between two offices in the same building to a globally distributed network of systems.*
- *Plan and coordinate data management practices to treat and handle data as a resource.*

Assist Government in managing system development efforts, moves or modernization changes including analysis, telecommunications (LAN, WAN, voice, video), planning, cabling, IT and cloud requirements, network security measures, and other factors.

6) United States Army Cyber Command (ARCYBER) - Army User Activity Monitoring (UAM) Analysis Support (2020-2021)

WORK DESCRIPTION: TGC provides non-personal services contract to provide Headquarters, U.S. Army Cyber Command (ARCYBER), user activity monitoring (UAM) data analysis and technical services. User activity monitoring is the technical capability to observe and record the actions and activities of all users, at any time, on any device accessing national security information in order to detect insider threats and to

support authorized investigations. User activity monitoring generates alerts when specific anomalous activities occur that may be indicators of insider threat behavior. This service contract objective is to acquire technical services to increase ARCYBER's UAM analytical team size to analyze UAM (and supporting data) received from approximately 60K endpoints.



Specific tasks include:

- Review UAM audit alerts and create Incident Assessment Reports (IARs) as directed.
- Strengthen the ARCYBER's analytical program by applying technical expertise and experience to make suggestions aimed at improving existing UAM policies
- Document the analytical program's operations.
- Generate program metrics.
- Complete tasks outlined in the document.

7) NGA MOJAVE ID/IQ (December 2019 – Present)

WORK DESCRIPTION: Trinity Global Consulting, LLC (sub to SAIC) provides professional service to the following Task Orders:

a. Task Orders 07, 10 & 31 - Our staff supports the CIO-T Directorate by independently performing a wide range of functions and tasks, which require vision, leadership, and proficiency in developing, explaining, and supporting policy implementation. Provide general or specialized administrative support to CIO-T offices and programs at US Government facilities. Provide support for the CIO-T Front Office. Write and draft high-level briefings and high-level policy documents to include IT strategies and assessment of technology trends. Our staff possess strong written and oral communication skills and are able to easily interact with senior-level directors and/or agency heads. Work with the CIO-T Chief Technology Officer and management to craft messaging on key issues and achievements to communicate throughout multiple agencies and key stakeholders. Extract and synthesize complex information to prepare briefings, read-aheads, and other materials as needed. Provide extensive experience with Microsoft Office Applications and the ability to independently develop material using these applications.

b. Task Order 24 - The CIO-T-TF/TFIC Integration Division, Demand Services Branch defines, collects, and analyzes business metrics necessary to understand and act upon NGA's digital demand signal (trends, patterns, high/low demand) via conventional web analytics, customer discovery and data mining using machine learning and artificial intelligence. Our staff provides services to include User Interface/User Experience (UI/UX) research, analysis and design; collection and analysis of web metrics; web governance; and staff office management, communication and graphics design. Use existing NGA-licensed SharePoint software and NGA-Whitelisted Open-source software to update, maintain, manage, access and otherwise complete tasks while not imposing any proprietary rights or otherwise restricted rights on software tasks. Support and/or lead work streams on engagements related but not limited to Financial Operations, Supply Chain and Project and Acquisition Management. Provide organizational development and support activities across; Strategy, Process Improvement, Knowledge Management and Communications. Organize the development and update to program-specific policies and instructions. Coordinate and attend program meetings capturing meeting minutes and documenting action items. Support training content development, training delivery, and tracking across the Program. Additionally, our social scientist applies established programmatic and quantitative methods to find patterns and



relationships in large data sets; Conducts the most complex mathematical, statistical, geospatial modeling' or other data-driven problem-solving analysis to address novel or abstract business operations or intelligence questions; identifying needs and collaborating with collectors and analysts to determine the data needed to address intelligence problems; and incorporating insights and finding into an extensive range of authoritative, sophisticated intelligence products. Products range from those that provide direct mission support to those that provide needed capability to peers and colleagues. Work includes design, and/or use of scientific computing, programming, and mathematics.

8) USAF Electronic Flight Bag (EFB) – Device Cybersecurity dated 2017–2018 (SOSSEC) - Project Announcement # RIKOTA-17-XZC-EFB

WORK DESCRIPTION: Provided cybersecurity systems engineering and integration support for the (Electronic Flight Bag) EFB project. The EFB devices consolidates nearly 120 pounds of paper products into a single tablet. The tablet contains electronic flight information publications such as navigational charts, and digital publications, such as Air Force instructions and technical orders. The EFBs also enhanced safety by allowing aircrews to access emergency checklists quicker; calculate aircraft performance for safer departures and arrivals; and accurately calculate aircraft weight and balance for loading planning purposes. In accordance with (IAW) the Defense Information Systems Agency's security technical implementation guide, the team must configure the tablet for government use, and configure each tablet to ensure it has the most secure cyber posture.

The team applied the specialized configuration to every tablet so that it is "locked down" and secured. Staffing MSA for the engineering support included:

- a. Backend Software Engineer
- b. UI Software Engineer
- c. System Engineer
- d. Java Developer

9) Systems Engineering & Integration for the NSG (SEIN) (2015 – 2020)

WORK DESCRIPTION: As part of an Intelligence Community (IC) Systems Integration (SI) team, the staff coordinated directly with Government Entity Owners/Program Managers to develop transition requirements, Request For Changes (RFCs), Engineering Change Proposals (ECPs), and transition plans to establish the overall methodology for transitioning the entity/capability on schedule at minimal cost. The staff is responsible for the coordination and oversight of technical exchange meetings, coordination within multiple segments and organizations, as well as liaising with Government and Contractor stakeholders and technical representatives to ensure minimal impact to the mission. Additionally, the staff conducts cross-IC Agency coordination, develops GEOINT engineering assessments and concepts for technology insertion into the customer architecture; identify and define configuration management requirements; evaluate the insertion and implementation of technology options from a cost, schedule, performance, and risk management perspective; provide stable, timely, and appropriate engineering and integration expertise; develop innovative alternatives for systems integration and engineering challenges; and analyze/evaluate maturing research and development technologies from internal and external sources for possible insertion into the customer architecture. On selected technologies, the staff assisted with developing engineering assessments, concepts, and technology insertion plans. In support of the customer Readiness Process, the staff assists with the planning and development of material for configuration management

reviews and communicated status in the form of in progress reviews (IPRs), program management reviews (PMRs), and quarterly progress reviews (QPRs). The staff develops, presents, and reviews material for engineering review boards (ERBs), configuration management boards, Risk Management Forums, Senior Engineer Forums, and Senior Management Forums.

10) DISA Multinational Information Sharing (MNIS) Asset Management (AM) System (2014–2015)

WORK DESCRIPTION: Trinity Global Consulting, LLC (sub to Vykin) provided professional support to the DISA Multinational Information Sharing (MNIS) Asset Management (AM) System. Full implementation of the MNIS-AM solution Phase 1. The implementation included: System Functionality and Capabilities; Proposed and documented ITIL processes for asset management, configuration management and change management for MNIS-AM;

Installed, configured, test and develop asset management solution; Incorporated support for data import (initial approximation 300 hardware, 50 software and 20 other devices with associated maintenance agreement and contact information); Supported all cabling connectivity to Phase 1 equipment; Developed the System Requirement Specification to integrate SharePoint as the workflow application to support asset and configuration management; Provided the System Requirement Specification to implement and integrate a Service desk ticketing solution which will integrate with Planet IRM; Developed IA accreditation WBS, requirements and resource plan working with MNIS IA personnel Identified all STIGS.

11) NGA Administrative Services (AdminServ) (2013–2016)

WORK DESCRIPTION: TGC dba NW Systems, Inc. provided professional support to the National Geospatial-Intelligence Agency (NGA) Administrative Services (AdminServ). The objective of this contract was to provide non-personal technical administrative support. Provided staffing at various levels of professional support personnel at multiple geographic CONUS. Managed multiple Task Orders (TOs) with professional staff of over fifty on-site support professionals throughout the contract life cycle. Provided Automation of all Geospatial Intelligence (GEOINT) Records and Document Management requests for most Key Components (KCs), Directorates and Offices. Assisted in managing multiple projects/tasks, evaluating progress and quality, managed issue resolution, and recommended corrective actions for the Military Readiness Office for all GEOINT Deployers. Tracked all internal team deliverables using the agency's document management system. Provided Records Management support for taskers and schedules. Managed the Training Awareness Programs for the government staff using the PeopleSoft system. Staff provided Document Management Systems support as the Directorate Data and Document Transfer Officer.